

General Services Administration (GSA)

GSA

**Financial and Business Solutions
(FABS)
Federal Supply Schedule
Industrial Group 520**

**Authorized Federal Supply
Schedule Price List**



CHM
Capital Hotel Management LLC

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

**Financial and Business Solutions (FABS)
Federal Supply Schedule Industrial Group 520**



Capital Hotel Management, LLC

**548 Cabot Street
Beverly, MA 01915**

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Small Business

**GSA Contract Number
GS-23F-0020V**

Contract Period: February 10th 2009 through February 9th 2014

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CUSTOMER INFORMATION

1. a) Awarded special item numbers: **520 1**
 - b) Identification of the lowest priced model number and lowest unit price – **Not Applicable**
 - c) Labor categories, experience, functional responsibility and education – **See Below**
2. Maximum Order - **\$1,000,000**
3. Minimum Order - **\$300**
4. Geographic coverage - **48 Contiguous States, Alaska, Hawaii, Puerto Rico and territories.**
5. Point(s) of production - **Same as contractor's address**
6. Discount from list prices or statement of net price - **Net prices are shown below**
7. Quantity discounts - **None**
8. Prompt payment terms - **None**
9. a) Government purchase cards are accepted for all purchases up to the micro-purchase level
 - b) Government purchase cards **are not** accepted above the micro-purchase threshold.
10. Foreign items: **Not Applicable**
11. a) Time of delivery: **TBD at Task order Level**
 - b) Expedited Delivery: **TBD at Task order Level**
 - c) Overnight and 2-day Delivery: **TBD at Task order Level**
12. F.O.B. point - **Destination**
13. a) Ordering Address:
**548 Cabot Street.,
Beverly , MA 01915**
 - b) Ordering procedures - For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address:
**CHM
548 Cabot Street
Beverly, MA 01915**

15. Warranty provision - **Not Applicable**
16. Export packing charges - **Not Applicable**
17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro purchase - **Not Applicable**
18. Terms and conditions of rental, maintenance, and repair - **Not Applicable**
19. Terms and conditions of installation - **Not Applicable**
20. a) Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices - **Not Applicable**
b) Terms and conditions for any other services - **Not Applicable**
21. List of service and distribution points - **Not Applicable**
22. List of participating dealers - **Not Applicable**
23. Preventive maintenance - **Not Applicable**
24. a) Special attributes such as environmental attributes - **Not Applicable**
b) If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractors web site or other location. The EIT standards can be found at: www.Section508.gov/ - **Not Applicable**
25. Data Universal Number System (DUNS) number - **111834987**
26. Contractor is **registered** in Central Contractor Register (CCR) database

LABOR CATEGORY DESCRIPTION

Labor Category	Responsibilities	Minimum Education Level	Minimum Experience	Substitution Methodology
Executive Officer	Has overall responsibilities for work performed. Has extensive industry knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. The Executive Officer is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for meeting client's business needs.	Holds a bachelors degree from an accredited college/university	Minimum of 15 years of years in business consulting, process improvement, strategy, financial management, or a related field	Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.
Functional Specialist	Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Generally possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Directs the activities of staff as necessary on activities related to the specified field or discipline.	Holds a bachelors degree from an accredited college/university	Minimum of 10 years of years in business consulting, process improvement, strategy, financial management, or a related field	Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.
Project Director	Individual has overall responsibility for the work performed. Possesses experience in both leading and providing technical direction to consulting engagements. May manage multiple engagements and/or tasks of high complexity. Directs the completion of projects and	Holds a bachelors degree from an accredited college/university	Experience of 8 years of years in business consulting, process improvement, strategy, financial	Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be

Labor Category	Responsibilities	Minimum Education Level	Minimum Experience	Substitution Methodology
	<p>applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Provides primary client interface for key issues related to engagement completion and/or business strategy.</p>		<p>management, or a related field</p>	<p>substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</p>
<p>Project Manager II</p>	<p>Directs multiple work streams and oversees the work of program personnel including, but not limited to, Team Lead(s), and Team Member(s). Directs the completion of projects and applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Interfaces with the client on engagement and/or program-related issues and directs communication across the program and with key stakeholders.</p>	<p>Holds a bachelors degree from an accredited college/university</p>	<p>Experience of 6 years of years in business consulting, process improvement, strategy, financial management, or a related field</p>	<p>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</p>

LABOR CATEGORY RATES

SIN	Labor Categories	Prices Offered to GSA (Including IFF) February 10 th 2009 to February 9 th 2010	Prices Offered to GSA (Including IFF) February 10 th 2010 to February 9 th 2011	Prices Offered to GSA (Including IFF) February 10 th 2011 to February 9 th 2012	Prices Offered to GSA (Including IFF) February 10 th 2012 to February 9 th 2013	Prices Offered to GSA (Including IFF) February 10 th 2013 to February 9 th 2014
520 1	Exec. Officer	\$570.00	\$587.10	\$604.71	\$622.85	\$641.54
520 1	Functional Specialist	\$475.00	\$489.25	\$503.93	\$519.05	\$534.62
520 1	Project Director	\$380.00	\$391.40	\$403.14	\$415.24	\$427.69
520 1	Project Mgr II	\$332.50	\$342.48	\$352.75	\$363.33	\$374.23
520 1	Project Mgr I	\$190.00	\$195.70	\$201.57	\$207.62	\$213.85
520 1	Mgmt Consultant PA	\$118.75	\$122.31	\$125.98	\$129.76	\$133.65

